

Institute Name	Indian Institute of Management Indore
India Rankings 2017 ID	IR17-I-1-1-231, IR17-MGMT-1-1-231
Discipline	Management

Institute Name	Indian Institute of Management Indore
Indian Ranking 2018 ID	IR-1-O-M-S-8918 , IR-1-M-M-S-8918
Discipline	Management

Consultancy Projects

S.No.	Financial Year	Name of faculty (Chief Consultant)	Client Organization	Title of Consultancy of project	Amount received (in Rupees)	Amount received (in words)
1	2016-17	Ranjeet Nambudiri	ACC - ACL Leadership Academy (AALA)	Young Leaders Development Programme	3691017	Thirty Six Lakhs Ninety One Thousand Seventeen
2		Ranjeet Nambudri	Ajmer College	MDP Emerging Leader Programme to Be Conducted for Government Women Engineering College Ajmer	1552500	Fifteen Lakhs Fifty Two Thousand Five Hundred
3		Manoj Motiani	Ambuja Cements Ltd	Customized Management Development Programme	5708400	Fifty Seven Lakhs Eight Thousand Four Hundred
4		S K Ghosh	Bharat Electronics Limited	Leadership Acceleration Programme	11070072	One Crores Ten Lakhs Seventy Thousand Seventy Two
5		Prof. Vikas Goyal Prof. Abhishek Mishra	Birla Sun Life Asset Management Co. Ltd.	Management Development Programme	1725000	Seventeen Lakhs Twenty Five Thousand
6		Patturaja Selvaraj	Birla Sunlife Insurance Co. Ltd.	Management Development Programme	776882	Seven Lakhs Seventy Six Thousand Eight Hundred Eighty Two
7		Amitabh Deo Kodwani	Border Security Force (BSF)	Performance Management Programme	638250	Six Lakhs Thirty Eight Thousand Two Hundred Fifty
8		Sushant Kumar Mishra and Swapnil Garg	BSF Border Security Force	Leadership and Management Development Programme (LMDP)	2300000	Twenty Three Lakhs Zero
9		Amitabh Deo Kodwani	BSF Border Security Force	Core Leadership and Management Development Programme (CLMDP)	2587500	Twenty Five Lakhs Eighty Seven Thousand Five Hundred
10		Swapnil Garg/ Sushanta K Mishra	BSF Border Security Force	Vertical Interaction Management Development Programme (VIMDP)	1138500	Eleven Lakhs Thirty Eight Thousand Five Hundred
11		NMK Bhatta	Canara Bank	Management Development Programme	3235950	Thirty Two Lakhs Thirty Five Thousand Nine Hundred Fifty
12		NMK Bhatta	Department of Tribal and SC Welfare	Programme on Managing IT Projects	443900	Four Lakhs Forty Three Thousand Nine Hundred
13		Swapnil Garg	Directorate of Institutional Finance Government of Madhya Pradesh	Contract Management"	3513825	Thirty Five Lakhs Thirteen Thousand Eight Hundred Twenty Five
14		Harshal Lowlekar	Godrej Agrovet Ltd.	Emerging Leader's Programme	9083	Nine Thousand Eighty Three
15		Madhusri Shrivastava	HAL Management Academy	Leadership Through Communication	320600	Three Lakhs Twenty Thousand Six Hundred
16		Amitabh Kodwani	Hindustan Aeronautics Limited (HAL)	Management Development Programme	569250	Five Lakhs Sixty Nine Thousand Two Hundred Fifty
17		Jayasimha K R	HPCL	Certificate Programme in Management	6609600	Sixty Six Lakhs Nine Thousand Six Hundred
18		Vikas Goyal	ICICI Prudential Life Insurance Co. Ltd.	Management Development Programme	3306759	Thirty Three Lakhs Six Thousand Seven Hundred Fifty Nine
19		Vikas Goyal	IDFC Asset Management Company Limited	"CHANGE" Management Development Programme	2946446	Twenty Nine Lakhs Forty Six Thousand Four Hundred Forty Six
20		Patturaja Selvaraja, Bipul Kumar	Indian OilCorp Limited	Project Disha- Dealers Training Workshop	3789250	Thirty Seven Lakhs Eighty Nine Thousand Two Hundred Fifty
21		Jayasimha K R	Indian Railway Institute of Transport Management (IRITM)	General Management Programme	4584580	Forty Five Lakhs Eighty Four Thousand Five Hundred Eighty
22		Prof. Madhukar Dayal	Indian Railway Institute of Transport Management (IRITM)	General Management Programme	4324000	Forty Three Lakhs Twenty Four Thousand
23		Prof. Vikas Goyal	ISM, International School of Management Germany	India Study Programme To Be Conducted for ISM International School for Management, Germany	1380000	Thirteen Lakhs Eighty Thousand
24		Ranjeet Nambudiri	Kendriya Vidyalaya Sangathan	Management Development Programme	1408750	Fourteen Lakhs Eight Thousand Seven Hundred Fifty
25		Shubhamoy Dey	KPIT	MDP for KPIT Technologies Ltd.	1285700	Twelve Lakhs Eighty Five Thousand Seven Hundred
26		Abhishek Mishra	KPIT Technologies Ltd.	Finishing School of MDP	230000	Two Lakhs Thirty Thousand
27		Sumit Kumar Ghosh/Patturaja Selvaraj	Life Insurance Corporation of India Ltd.	Leadership Development Programme	3426426	Thirty Four Lakhs Twenty Six Thousand Four Hundred Twenty Six
28		Kajari Mukherjee	Mahindra Finance Limited	Super Manager for First Time Managers- A Leadership Development Programme	1415145	Fourteen Lakhs Fifteen Thousand One Hundred Forty Five
29		Meenakshi Aggarwal Gupta	Mahindra Finance Ltd.	Super Managers for emerging Managers- Leadership Development Programme	1420641	Fourteen Lakhs Twenty Thousand Six Hundred Forty One

30	Prashant Salwan	Mazagon Dock Shipbuilders Ltd.	Managment Development Programme	2760000	Twenty Seven Lakhs Sixty Thousand
31	Prashant Salwan	Middle Earth HR	Certificate Programme on Strategic thinking for Chief Learning Officers	1863000	Eighteen Lakhs Sixty Three Thousand
32	NMK Bhatta	National Academy of defence Production Ambajhari, Nagpur- 440021	Apex Level Programme	551123	Five Lakhs Fifty One Thousand One Hundred Twenty Three
33	Nobin Thomas	National Informatics Centre (NIC)	Customized Management Development Programme	1122100	Eleven Lakhs Twenty Two Thousand One Hundred
34	Ranjeet Nambudiri	National Project Implementation Unit (NPIU)	Management Capacity Enhancement Programme	1871625	Eighteen Lakhs Seventy One Thousand Six Hundred Twenty Five
35	S K Ghosh	NHPC Ltd.	Mentoring: A Mantra for Professional and Personal Growth	626750	Six Lakhs Twenty Six Thousand Seven Hundred Fifty
36	Ranjeet Nambudiri	NHPC Ltd.	Management of Organizational Change	626750	Six Lakhs Twenty Six Thousand Seven Hundred Fifty
37	D. L. Sunder	NSPCL	Strategic Managment for Leading Growing Orgnaization	3654350	Thirty Six Lakhs Fifty Four Thousand Three Hundred Fifty
38	Abhishek Mishra and Saumya Ranjan Das	NTPC Raipur	Foundation Course in General Management	2830828	Twenty Eight Lakhs Thirty Thousand Eight Hundred Twenty Eight
39	Saumya Ranjan Das	NTPC Raipur	Foundation Course in General Management	3208272	Thirty Two Lakhs Eight Thousand Two Hundred Seventy Two
40	Rohit Kapoor,manish Popli, Saurabh Chandra	ONGC	The Domestic Learning Component	18630000	One Crores Eighty Six Lakhs Thirty Thousand
41	Prof. Deepak Sethia	ONGC	Senior Management Programme- II	4197500	Forty One Lakhs Ninety Seven Thousand Five Hundred
42	Rajhans Mishra, Rohit Kapoor	ONGC	Senior Management Programme- I	6210000	Sixty Two Lakhs Ten Thousand
43	Ranjeet Nambudiri	Police Head Quarters Madhya Pradesh	Leadership programme	740600	Seven Lakhs Forty Thousand Six Hundred
44	Manoj Motiani	Rafi Ahmed Kidwani National Postal Academy	The Customized MDP to Be Conducted for Rafi Ahmed Kidwani National Postal Academy	1127000	Eleven Lakhs Twenty Seven Thousand
45	NMK Bhatta	State Bank of India (Local Head Office, St. Mark Road, Bangalore -5600001	Customized Management Development Programme on Business Excellence Leadership Programme	458000	Four Lakhs Fifty Eight Thousand
46	Kamal K Jain	Syntel Private Limited	Negotiation Skills	379500	Three Lakhs Seventy Nine Thousand Five Hundred
47	Prof. Ranjeet Nambudiri	TEQIP-II Institutions (NPIU)	Management Capacity Enhancement Programme	1509375	Fifteen Lakhs Nine Thousand Three Hundred Seventy Five
48	Sushant Kumar Mishra and Saumya Ranjan Das	The Aegis of AMSB, Indian Army	MDP (General) Combact Support Arms	2374199	Twenty Three Lakhs Seventy Four Thousand One Hundred Ninety Nine
49	Prof. Rohit Kapoor	The Aegis of AMSB, Indian Army	MDP for Indian Army Logistics	2374199	Twenty Three Lakhs Seventy Four Thousand One Hundred Ninety Nine
50	D L Sundar	Transpek-Silox Industry Private Limited	Customized Management Development Programme	517500	Five Lakhs Seventeen Thousand Five Hundred
51	Swapnil Garg & Madhukar Dayal	Dept. of Public Service Management, Govt. of MP	MPCARS Project: Support for DLI Varification	1000000	Ten Lakhs
52	DL Sunder & Prashant Salwan	MP Higher Education	MP Higher Education Quality Important Project	31360000	Three Crore Thirteen Lakhs Sixty Thousand
Total				165400697	Sixteen Crore Fifty Four Lakh Six Hundred Ninety Seven

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1	2015-16	Ranjeet Nambudiri	ACC - ACL Leadership Academy (AALA)	Young Leaders Development	1805076	Eighteen Lakh Five Thousand Seventy Six
2		Keyur Thaker	ACC Ltd.	Financial Statement analysis	328187	Three Lakh Twenty Eight Thousand One Hundred Eighty Seven
3		Manoj Motiani	Ambuja Cements Ltd.	Ambuja Cements	3280366	Thirty Two Lakh Eighty Thousand Three Hundred Sixty Six
4		S K Ghosh	Bharat Electronics Limited	Leadership Acceleration	9191270	Ninety One Lakh Ninety One Thousand Two Hundred Seventy
5		Hasmukh Gajjar	Central Warehousing Corporation (CWC)	Agri Business & Supply Chain Management	1167900	Eleven Lakh Sixty Seven Thousand Nine Hundred
6		Patturaja Selvaraj	Corporation Bank	Corporation Bank	1436400	Fourteen Lakh Thirty Six Thousand Four Hundred
7		Prof. Rajhans Mishra	Directorate of Income Tax	Data Analytics Training	420000	Four Lakh Twenty Thousand
8		Shweta Kushal	DRDO	Communication, Presentation and Report Writing Skills	1176252	Eleven Lakh Seventy Six Thousand Two Hundred Fifty Two
9		D L Sunder	DRDO	Managing Creativity & Innovation	616239	Six Lakh Sixteen Thousand Two Hundred Thirty Nine
10		Ranjeet Nambudiri	Godrej Agrovet Ltd.	Emerging Leader's	2684181	Twenty Six Lakh Eighty Four Thousand One Hundred Eighty One
11		Swapnil Garg	Govt. of M.P.	Public Private Partnership	263350	Two Lakh Sixty Three Thousand Three Hundred Fifty
12		Abha Chatterjee	HAL Management Academy	Advanced Communication Skills	427500	Four Lakh Twenty Seven Thousand Five Hundred
13		Kajari Mukherjee	Hindustan Petroleum Corporation Limited	General Management	2508000	Twenty Five Lakh Eight Thousand
14		Sushanta Kumar Mishra	Indian Oil Corporation Ltd.	Total Dealership Management	2086575	Twenty Lakh Eighty Six Thousand Five Hundred Seventy Five
15		Patturaja Selvaraj	LIC of India	Leadership Development	6777478	Sixty Seven Lakh Seventy Seven Thousand Four Hundred Seventy Eight
16		Meenakshi Gupta Agarwal	Mahindra & Mahindra Financial Services Ltd. (Mahindra Finance)	A Leadership Development	1599419	Fifteen Lakh Ninety Nine Thousand Four Hundred Nineteen
17		Kajari Mukherjee	Mahindra Finance Limited	Leadership Development for First Time Managers	823715	Eight Lakh Twenty Three Thousand Seven Hundred Fifteen
18		Prashant Salwan	Mazagon Dock Shipbuilders Ltd.	Management development	2599200	Twenty Five Lakh Ninety Nine Thousand Two Hundred
19		Patturaja Selvaraj	MPRRDA (Madhya Pradesh Rural Road Development Authority)	Contract Management	840750	Eight Lakh Forty Thousand Seven Hundred Fifty
20		Ashish Sadh	NADP Nagpur	Corporate Image Building & CSR	317309	Three Lakh Seventeen Thousand Three Hundred Nine
21		Swapnil Garg	National Academy of defence Production Ambajhari, Nagpur- 440021	Apex Level Programme	262200	Two Lakh Sixty Two Thousand Two Hundred
22		Nobin Thomas	National Informatics Centre (NIC)	Management Development	4869620	Forty Eight Lakh Sixty Nine Thousand Six Hundred Twenty
23		Prof. Prashant Salwan	National Project Implementation Unit	Consultancy for Case Studies Measuring Effectiveness of MCEPs	1374000	Thirteen Lakh Seventy Four Thousand
24		Ranjeet Nambudiri	National Project Implementation Unit (NPIU)	Management Capacity Enhancement	8206800	Eighty Two Lakh Six Thousand Eight Hundred
25		Patturaja Selvaraj	NHPC Ltd.	How Leaders Bring change	624025	Six Lakh Twenty Four Thousand Twenty Five
26		S K Ghosh	NTPC Ltd. Southern Region Headquarters	Capsule Course in General Management	2186520	Twenty One Lakh Eighty Six Thousand Five Hundred Twenty
27		S K Ghosh	NTPC Mumbai	Leadership	57303.6	Fifty Seven Thousand Three Hundred Four
28		Rohit Kapoor	NTPC Mumbai	General Management	1924165	Nineteen Lakh Twenty Four Thousand One Hundred Sixty Five
29		S K Ghosh & Hariprasad B.	NTPC Raipur	General Management	9291682	Ninety Two Lakh Ninety One Thousand Six Hundred Eighty Two
30		Ranjeet Nambudiri	Office of the Special Director General of Police (Training)	Leadership for Officers of Madhya Pradesh Police	737380	Seven Lakh Thirty Seven Thousand Three Hundred Eighty
31		Prashant Salwan	Panasonic India Private Limited	Senior Management	581400	Five Lakh Eighty One Thousand Four Hundred
32		Amitabh D Kodwani	Petronet LNG Ltd.	Train the Trainer	465706	Four Lakh Sixty Five Thousand Seven Hundred Six
33		NMK Bhatta	SBI	Agile IT Project Management Methodologies	342000	Three Lakh Forty Two Thousand
34		Prof. NMK Bhatta	SRF Ltd	Research & Consultancy Assignment	22900	Twenty Two Thousand Nine Hundred
35		Vikas Goyal	Star Union Dai-Ichi Life Insurance Co. Ltd.	Management Development	3393780	Thirty Three Lakh Ninety Three Thousand Seven Hundred Eighty
36		Prof. NMK Bhatta	State Bank of India	Designing & Implementing a Social Accounting Model	1953675	Nineteen Lakh Fifty Three Thousand Six Hundred Seventy Five
37		NMK Bhatta	State Bank of India	Management Development	458000	Four Lakh Fifty Eight Thousand
38		NMK Bhatta	State bank of India, GITC Belapur, navi mumbai-400614	Agile Coaching for Middle Level IT Managers	400750	Four Lakh Seven Hundred Fifty
39		Prof. Prashant Salwan	Tech Mahindra	Consultancy for Global Connecteness Project	286250	Two Lakh Eighty Six Thousand Two Hundred Fifty
40		Amitabh D Kodwani & S K Ghosh	The Aegis of AMSB, Indian Army	(General I) Combact Arms	6882301	Sixty Eight Lakh Eighty Two Thousand Three Hundred One
41		Rohit Kapoor	The Aegis of AMSB, Indian Army	(Logistics) for Services	2294100.245	Twenty Two Lakh Ninety Four Thousand One Hundred
42		Jayasimha K R	Trent Ltd.	Management Development	2320915	Twenty Three Lakh Twenty Thousand Nine Hundred Fifteen
43		Prof. Koushik Dutta	UNICEF Lucknow	Baselie Assessment of Determinants for Diarrhoea & Pneumonia	300000	Three Lakh
44		Abhishek Mishra	VE Commercial Vehicles Ltd	Creating and Managing Innovative Products	446550	Four Lakh Forty Six Thousand Five Hundred Fifty
		Total			90031190	Nine Crore Thirty One Thousand One Hundred Ninety

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1	2014-15	Bhavin J Shah	MP Housing & Infrastructure Development Board	Management Development	3169676	Thirty One Lakh Sixty Nine Thousand Six Hundred Seventy Six
2		L V Ramana	ACC Limited	Advanced Corporate Finance	325844	Three Lakh Twenty Five Thousand Eight Hundred Forty Four
3		Keyur Thaker	ACC Limited	Measuring and Controlling Asset Employed	325844	Three Lakh Twenty Five Thousand Eight Hundred Forty Four
4		Keyur Thaker	ACC Limited	Budgeting and Beyond	325844	Three Lakh Twenty Five Thousand Eight Hundred Forty Four
5		Radha Ladkani	ACC Limited	Mergers and Acquisitions: Financial Aspects	342635	Three Lakh Forty Two Thousand Six Hundred Thirty Five
6		Prof. Keyur B Thaker	ACC Limited	Strategic Cost Management	327944	Three Lakh Twenty Seven Thousand Nine Hundred Forty Four
7		Prof. Ranjeet Nambudiri	ACC-ACL Leadership Academy	Young Leaders Development	3865729	Thirty Eight Lakh Sixty Five Thousand Seven Hundred Twenty Nine
8		Prof. Hashmukh Gajjar	Bilt Graphic Papers Products Limited	Global Sourcing and Supply Chain management	365170	Three Lakh Sixty Five Thousand One Hundred Seventy
9		Prof. S. Bhavani Shankar	Canara Bank	Execxutive Development	2666190	Twenty Six Lakh Sixty Six Thousand One Hundred Ninety
10		Prof. Harshal Lowalekar	CII-Institute of Quality	Lean Six Sigma Facilitators	561800	Five Lakh Sixty One Thousand Eight Hundred
11		Prof. Sumit Kumar Ghosh	Army War College Mhow	Management Development	1213488	Twelve Lakh Thirteen Thousand Four Hundred Eighty Eight
12		Prof. Hashmukh Gajjar	CWC	Agribusiness & Supply Chain Management	1146072	Eleven Lakh Forty Six Thousand Seventy Two
13		Prof. Badrinarayan Pawar	DTEMP	Enhancing Employee Performance and Well being through Leadership, Justice, Support, and Spirituality	1231016	Twelve Lakh Thirty One Thousand Sixteen
14		Prof. Kajaree Mukherjee	Hindustan Petroleum Corporation Limited	General Management	4325860	Forty Three Lakh Twenty Five Thousand Eight Hundred Sixty
15		Prof. Prashant Salwan	IBRD (World Bank)	Consultancy for Reconstruction & Development Consultancy Project	1500000	Fifteen Lakh
16		Prof. Vikas Goyal	ICICI Prudential	Management Development	1119106	Eleven Lakh Nineteen Thousand One Hundred Six
17		Prof. Asish Sadh, Prof. Patturaja Selvaraj, Prof. Amlendu Dubey and Prof. Gaurav Singh Chauhan	Indian Railways Institute of Transport Management (IRITM)	General Management	4945486	Forty Nine Lakh Forty Five Thousand Four Hundred Eighty Six
18		Prof. kamal Jain	Indo-German Tool Room, Indore	One-day Training	112360	One Lakh Twelve Thousand Three Hundred Sixty
19		Prof. Jaysimha KR	IRITM	General Management for IRITM	4815469	Forty Eight Lakh Fifteen Thousand Four Hundred Sixty Nine
20		Prof. Vikas Goyal	ISM International School of Management GmbH – Gemeinnützige Gesellschaft	India Study	1200000	Twelve Lakh
21		Prof. Pawan Kumar Singh	Madhya Pradesh State Judicial Academy	Managerial Skills For Judges	626969	Six Lakh Twenty Six Thousand Nine Hundred Sixty Nine
22		Prof. Sushanta Kumar Mishra	Board of Secondary Education, Madhya Pradesh	Management Development	559553	Five Lakh Fifty Nine Thousand Five Hundred Fifty Three
23		Prof. Prashant Salwan	Mazagon Dock Limited	Management Development	2561808	Twenty Five Lakh Sixty One Thousand Eight Hundred Eight
24		Prof Amitabh Deo Kodwani	MPKVVCL JABALPUR	Recruitment Project	921352	Nine Lakh Twenty One Thousand Three Hundred Fifty Two
25		Prof. Patturaja Selvaraj	MPMKVVCL	Management Development	600070	Six Lakh Seventy
26		Prof. Sushanta Kumar Mishra & Prof. Basu	National Academy of Defence Production	Apex level Programme	280900	Two Lakh Eighty Thousand Nine Hundred
27		Prof. Rohit Kapoor & Prof. Sanjay C Choudhari	National Academy of Defence Production	MTCP Level II for JAG	308990	Three Lakh Eight Thousand Nine Hundred Ninety
28		Prof. Ranjeet Nambudiri	National Project Implementation Unit	Management Capacity Enhancement	4542153	Forty Five Lakh Forty Two Thousand One Hundred Fifty Three
29		Prof. Swatantra, Prof. Hariprasad B. & Prof. Sumit Kumar Ghosh	NTPC Limited	General Management	7121377	Seventy One Lakh Twenty One Thousand Three Hundred Seventy Seven
30		Sumit Kumar Ghosh	NTPC Limited (Bhuvneshwar)	General management	4071365	Forty Lakh Seventy One Thousand Three Hundred Sixty Five
31		Prof. Yogesh maheshwari	Nuclear Power Corporation of India Limited (NPCIL)	Finance for Decision Making	348316	Three Lakh Forty Eight Thousand Three Hundred Sixteen
32		Pawan Kumar Singh	RGA Services	Managerial Effectiveness	711613	Seven Lakh Eleven Thousand Six Hundred Thirteen
33		Prof. Ranjeet Nambudiri	SAS Research & Development (India) Pvt. Ltd	Building Effective Teams Through Collaboration	408035	Four Lakh Eight Thousand Thirty Five
34		Prof. Bhavin J Shah	THDC India Ltd.	Project Management	3656261	Thirty Six Lakh Fifty Six Thousand Two Hundred Sixty One
35		Ranjeet Nambudiri	VF Brands India Pvt Ltd.	Management Development	783711	Seven Lakh Eighty Three Thousand Seven Hundred Eleven
				Total	61388006	Six Crore Thirteen Lakh Eighty Eight Thousand Six