



Indian Institute of Management Indore Management Development Programmes Calendar 2018-19

SN	Programme Title	Coordinator	Duration	Venue	Dates Proposed by Faculty	Fee (Rs.)*
1	Building and Leading Teams	Sushanta Kumar Mishra	03 Days	Indore Campus	July 16 - 18, 2018	42,000
2	Leadership Development Program for First Time Managers	Kajari Mukherjee	03 Days	Mumbai Campus	July 23 - 25, 2018	42,000
3	Finance for Non-Finance Executives	V.K. Gupta	03 Days	Indore Campus	August 06 - 08, 2018	42,000
4	Achieving Operation Excellence	Rohit Kapoor	05 Days	Indore Campus	August 06 - 10, 2018	66,000
5	Supply Chain Management	Hasmukh Gajjar	04 Days	Indore Campus	August 07 - 10, 2018	54,000
6	Train The Trainer	Amitabh Deo Kodwani	03 Days	Indore Campus	August 27 - 29, 2018	42,000
7	Project Management	Rohit Kapoor	05 days	Indore Campus	September 03 - 07, 2018	66,000
8	Strategic Business to Business Marketing	Bipul Kumar	03 Days	Indore Campus	September 04 - 06, 2018	42,000
9	Enhancing Sales Team Performance	Manoj Motiani	03 Days	Indore Campus	September 04 - 06, 2018	42,000
10	Interpersonal Effectiveness and Team Building	Sushanta Kumar Mishra	03 Days	Indore Campus	September 05-07, 2018	42,000
11	Digital Marketing	Subin Sudhir	03 Days	Indore Campus	September 10 - 12, 2018	42,000
12	The Business of Sports - Sports Management and Sports Marketing	Sanjeev Tripathi	05 Days	Indore Campus	September 17 - 21, 2018	66,000
13	Leadership and Motivation	Sushanta Kumar Mishra	03 Days	Indore Campus	October 03 - 05, 2018	42,000
14	Mutual Fund Investments & Portfolio Management	Pradip Banerjee & Gaurav Singh Chauhan	03 Days	Indore Campus	October 10 - 12, 2018	42,000
15	Balanced Scorecard	V.K. Gupta	03 Days	Indore Campus	October 22 - 24, 2018	42,000
16	Leadership Insights for Organizational Growth	Sushanta Kumar Mishra	03 Days	Indore Campus	November 12 - 14, 2018	42,000
17	Neuromarketing	Sanjeev Tripathi & Shruti Tewari	04 Days	Indore Campus	November 12 - 15, 2018	54,000
18	Transformational Leadership	Ranjeet Nambudiri	03 Days	Indore Campus	November 14 - 16, 2018	42,000
19	Mutual Fund Investments & Portfolio Management	Pradip Banerjee & Gaurav Singh Chauhan	03 Days	Mumbai Campus	November 14 - 16, 2018	42,000
20	Negotiating in a Globalized World	G. Venkat Raman	03 Days	Indore Campus	November 14 - 16, 2018	42,000
21	Data Visualization for Managers through SAS	Rajhans Mishra	05 Days	Indore Campus	November 19 - 23, 2018	66,000
22	Winning in the markets: The Strategic Edge	Sanjeev Tripathi	05 Days	Indore Campus	November 19 - 23, 2018	66,000
23	Financial Management Of Projects	Kousik Guhathakurta	03 Days	Mumbai Campus	November 26 - 28, 2018	42,000
24	Achieving Sourcing Excellence	Bhavin Shah	04 Days	Mumbai Campus	November 26 - 29, 2018	54,000
25	Project Appraisal, Risk Structuring & Financing	Keyur Thaker	05 Days	Indore Campus	November 26 - 30, 2018	66,000
26	Effective Financial Management for SMEs/Entrepreneurs/Startups	V.K. Gupta	03 Days	Indore Campus	November 26 - 28, 2018	42,000
27	Negotiation Skills	Kamal K Jain	03 Days	Indore Campus	November 26 - 28, 2018	42,000
28	Leadership Development Program for First Time Managers	Kajari Mukherjee	03 Days	Indore Campus	November 27 - 29, 2018	42,000
29	Building and Leading Teams	Sushanta Kumar Mishra	03 Days	Indore Campus	December 03 - 05, 2018	42,000
30	Communication Skills for Managerial Success	Abha Chatterjee	03 Days	Indore Campus	December 05 -07, 2018	42,000
31	Managing Change and Conflict at the Workplace	Ranjeet Nambudiri	03 Days	Indore Campus	December 05 - 07, 2018	42,000
32	Operations and Supply Chain Management at Warp Speed	Harshal Lowalekar	04 Days	Mumbai Campus	December 10 - 13, 2018	54,000
33	Supply Chain Management	Hasmukh Gajjar	04 Days	Mumbai Campus	December 18 - 21, 2018	54,000
34	Customer Behaviour & Market Strategy	Sabita Mahapatra	03 Days	Indore Campus	January 07 - 09, 2019	42,000
35	Strategic Pricing	Sanjeev Tripathi	03 Days	Indore Campus	January 07-09, 2019	42,000
36	High Impact Leadership	Ranjeet Nambudiri	03 Days	Indore Campus	January 09 - 11, 2019	42,000
37	Chief Financial Officers	Keyur Thaker	04 Days	Indore Campus	January 08 - 11, 2019	54,000
38	Globalization and Emerging Markets	G. Venkat Raman	03 Days	Indore Campus	January 09 - 11, 2019	42,000
39	Operations and Supply Chain Management at Warp Speed	Harshal Lowalekar	04 Days	Indore Campus	January 09 - 12, 2019	54,000
40	Communication, Presentation Skills and Report Writing	Shweta Kushal	03 Days	Indore Campus	January 14 - 16, 2019	42,000
41	Leadership Competencies in Complex Organizations	Sushanta Kumar Mishra	03 Days	Indore Campus	January 14 - 16, 2019	42,000
42	Achieving Sourcing Excellence	Bhavin Shah	04 Days	Indore Campus	January 28 - 31, 2019	54,000
43	Doing Business with China	G. Venkat Raman	03 Days	Indore Campus	January 28 - 30, 2019	42,000
44	Finance for Non-Finance Executives	Yogesh Maheshwari	03 Days	Indore Campus	January 29 - 31, 2019	42,000
45	Leadership Communication	Madhusri Shrivastava	03 Days	Indore Campus	February 04 - 06, 2019	42,000
46	Family Business Management	Mehul Raitthatha & Kajari Mukherjee	03 Days	Indore Campus	February 04 - 06, 2019	42,000
47	Doing Business with China	G. Venkat Raman	03 Days	Mumbai Campus	February 07 - 09, 2019	42,000
48	Learning to Read Behavioural Evidence-HR Analytics for Organizational Excellence	Srinath Jagannathan	03 Days	Indore Campus	March 13 - 15, 2019	42,000

* GST, as applicable, will be additional.

* Programme Fee for programme on IIM Indore campus are residential. The fee includes course material, room on twin sharing basis and board expenses.

* Programme Fee for programme in Mumbai campus are non residential. The fee includes course material and lunch on programme days.

Discount:

An organization sponsoring five or more participants to an MDP will be entitled to a group discount of 10% on the total fee payable provided that at least five participants actually attend the programme. If the actual participation is less than 5, refund may be made after deducting the full fee of actual number of participants who attend the training programme.

Contact us:

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