

Indian Institute of Management Indore										
Management Development Programmes 2022-23										
SN.	Areas	Programme Title	Location	Coordinator (Prof.)	Duration (In days)	Date		Programme fee per participants (Before GST)	Gst applicable 18%	Programme fee per participants (After GST)
						From	To			
1	OB & HR	High Impact Leadership	Indore	Prof. Ranjeet Nambudiri	3	July 20, 2022	July 22, 2022	45000	8100	53100
2	OB & HR	Statistics For Decision Making In Hrm	Indore	Prof. Nishit Kumar Sinha	2	August 08, 2022	August 09, 2022	30000	5400	35400
3	OM & QT	Excellence In Operations Management	Indore	Prof. Rohit Kapoor	5	September 5, 2022	September 9, 2022	75000	13500	88500
4	OM & QT	Global Sourcing And Vendor Management	Indore	Prof. Bhavin Shah	4	September 05, 2022	September 08, 2022	60000	10800	70800
5	Marketing	Digital Marketing	Indore	Prof. Subin Sudhir	3	September 12, 2022	September 14, 2022	45000	8100	53100
6	OM & QT Area	Operations And Supply Chain Management: Removing Bottlenecks	Indore	Prof. Harshal Lowalekar	4	September 12, 2022	September 15, 2022	60000	10800	70800
7	Finance and Accounting	Finance For Non-Finance Executives	Indore	Prof. Gaurav Singh Chauhan	3	September 13, 2022	September 15, 2022	45000	8100	53100
8	Economics	Macroeconomics For Non-Economists	Indore	Prof. Ganesh Kumar N.	3	September 19, 2022	September 21, 2022	45000	8100	53100
9	OM & QT Area	Mathematical Modeling For Decision Making & Advanced Mathematical Modeling For Managerial Decision Making	Indore	Prof. Saurabh Chandra	3	September 19, 2022	September 21, 2022	45000	8100	53100
10	Strategic Management	Advanced Management Programme	Indore	Prof. Prashant Salwan	7	September 19, 2022	September 25, 2022	105000	18900	123900
11	OB & HR	Train The Trainer	Indore	Prof. Amitabh Deo Kodwani	3	September 28, 2022	September 30, 2022	45000	8100	53100
12	Humanities and Social Sciences	Political Risk Management	Indore	Prof. G Venkat Raman	3	October 04, 2022	October 06, 2022	45000	8100	53100
13	Humanities and Social Sciences	Public Leadership In A Vuca World	Indore	Prof. G Venkat Raman	3	October 07, 2022	October 09, 2022	45000	8100	53100
14	Finance and Accounting	Future Ready Chief Finance Officer Program	Mumbai	Prof. Keyur Thaker	3	October 12, 2022	October 15, 2022	45000	8100	53100
15	Finance & Accounting Area	Accounting & Finance Analytics For Managerial Decisions And Cost Effectiveness	Indore	Prof. V K Gupta	3	October 10, 2022	October 12, 2022	45000	8100	53100

16	OB & HR	Learning To Read Behavioural Evidence-Hr Analytics For Organizational Excellence	Mumbai	Prof. Srinath Jagannathan	3	October 12, 2022	October 14, 2022	45000	8100	53100
17	Humanities and Social Sciences	Public Leadership In A Vuca World	Mumbai	Prof. G Venkat Raman	3	October 14, 2022	October 16, 2022	45000	8100	53100
18	OB & HR	Leadership Development Program For First Time Managers	Mumbai	Prof. Kajari Mukherjee	3	November 2, 2022	November 4, 2022	45000	8100	53100
19	OM & QT	Operations And Supply Chain Management: Removing Bottlenecks	Indore	Prof. Harshal Lowalekar	4	November 7, 2022	November 10, 2022	60000	10800	70800
20	OM & QT	Data Science And Machine Learning Using R	Indore	Prof. Sayantan Banerjee	5	November 7, 2022	November 11, 2022	75000	13500	88500
21	OB & HR	Interpersonal Effectiveness And Team Building	Indore	Prof. Sumit Kumar Ghosh	3	November 14, 2022	November 16, 2022	45000	8100	53100
22	OM & QT Area	Synergistic Operations, Sales And Marketing For Manufacturing Companies	Mumbai	Prof. Harshal Lowalekar	4	November 14, 2022	November 17, 2022	60000	10800	70800
23	Strategic Management	Advanced Management Programme	Mumbai	Prof. Prashant Salwan	7	November 14, 2022	November 20, 2022	105000	18900	123900
24	OM & QT	Digital Supply Chain Management	Indore	Prof. Hasmukh Gajjar	4	November 14, 2022	November 17, 2022	60000	10800	70800
26	Finance & Accounting Area	Finance For Non- Finance Managers	Indore	Prof. V K Gupta	3	December 1, 2022	December 3, 2022	45000	8100	53100
27	Humanities and Social Sciences	Leading With Purpose	Indore	Prof. Raina Chhajer	3	December 5, 2022	December 7, 2022	45000	8100	53100
28	OB & HR	Managing & Leading In Vuca World	Mumbai	Prof. Kajari Mukherjee	3	December 13, 2022	December 15, 2022	45000	8100	53100
29	OM & QT	Project Management	Indore	Prof. Rohit Kapoor	5	December 12, 2022	December 16, 2022	75000	13500	88500
30	OB & HR	People Analytics Workshop	Mumbai	Prof. Jatin Pandey	3	December 15,2022	December 17,2022	45000	8100	53100
31	OB & HR	Leadership Development Program For First Time Managers	Online	Prof. Kajari Mukherjee	3	December 19,2022	December 21,2022	36000	6480	42480
32	Humanities and Social Sciences	Marketing Ethics	Indore	Prof. Biswanath Swain	2	January 2, 2023	January 3, 2023	30000	5400	35400
33	Marketing	Customer Behaviour And Marketing Strategy	Indore	Prof. Sabita Mahapatra	3	January 2, 2023	January 4, 2023	45000	8100	53100
34	Finance and Accounting	Financial Management And Financial Planning For Doctors	Indore	Prof. Saumya Ranjan Dash	4	January 04, 2023	January 07, 2023	60000	10800	70800
35	Humanities and Social Sciences	Values, Ethics, & Governance [Veg]	Indore	Prof. I. Sridhar, Prof. Akhaya Kumar Nayak, and Prof. Biswanath Swain	4	January 9, 2023	January 12, 2023	60000	10800	70800
36	OB & HR	Building And Leading Teams	Indore	Prof. Shrihari S. Sohani	3	January 9, 2023	January 11, 2023	45000	8100	53100
37	Strategy	Strategic Leaders Program: Creating And Capturing Value In A Dynamic Environment	Indore	Prof. Prashant Salwan	3	January 09, 2023	January 11, 2023	45000	8100	53100
38	OB & HR	People Management-Questions That Business Managers Should Ask	Mumbai	Prof. Kajari Mukherjee	3	January 10, 2023	January 12, 2023	45000	8100	53100
39	Marketing	Strategic Business-To-Business Marketing (B2B Marketing)	Indore	Prof. Bipul Kumar	3	January 11, 2023	January 13, 2023	45000	8100	53100
40	Marketing	Enhancing Sales Team Performance	Mumbai	Prof. Manoj Motiani	3	January 11, 2023	January 13, 2023	45000	8100	53100
41	Marketing	Digital Marketing	Mumbai	Prof. Subin Sudhir	3	January 16, 2023	January 18, 2023	45000	8100	53100

42	OB & HR	Strategic Reward Management	Mumbai	Prof. Kajari Mukherjee	3	January 17, 2023	January 19, 2023	45000	8100	53100
43	OM & QT	Business Models	Indore	Prof. U.K. Bhattacharya	3	January 17, 2023	January 19, 2023	45000	8100	53100
44	Finance and Accounting	Accounting And Finance For Medical Professionals	Mumbai	Prof. Saumya Ranjan Dash	4	January 20, 2023	January 23, 2023	60000	10800	70800
45	Humanities and Social Sciences	Political Risk Management	Mumbai	Prof. G Venkat Raman	3	January 20, 2023	January 22, 2023	45000	8100	53100
46	Humanities and Social Sciences	Stakeholder Management: Key To Ethical And Sustainable Business	Indore	Prof. Biswanath Swain & Prof. Akhaya Kumar Nayak	3	January 23, 2023	January 25, 2023	45000	8100	53100
47	Marketing	Enhancing Sales Team Performance	Indore	Prof. Manoj Motiani	3	January 23, 2023	January 25, 2023	45000	8100	53100
48	Finance and Accounting	Behavioural Finance And Investment Management	Indore	Prof. Saumya Ranjan Dash	2	January 30, 2023	January 31, 2023	30000	5400	35400
49	OM & QT	Manufacturing Excellence Through Lean/ Jit"	Indore	Prof. Sanjay Choudhari	4	January 30, 2023	February 2, 2023	60000	10800	70800
50	Humanities and Social Sciences	Organizational Ethics & Values	Indore	Prof. Biswanath Swain & Prof. Akhaya Kumar Nayak	4	February 1, 2023	February 4, 2023	60000	10800	70800
51	Finance and Accounting	Finance For Non-Finance Executives	Indore	Prof. Gaurav Singh Chauhan	3	February 1, 2023	February 3, 2023	45000	8100	53100
52	Finance and Accounting	Future Ready Chief Finance Officer Program	Indore	Prof. Keyur Thaker	4	February 01, 2023	February 04, 2023	60000	10800	70800
53	Marketing	Consumer Behaviour In Physical And Digital Context	Indore	Prof. Sabita Mahapatra	3	February 1, 2023	February 3, 2023	45000	8100	53100
54	Finance and Accounting	Accounting And Finance For Non-Financial Professionals	Indore	Prof. Saumya Ranjan Dash	3	February 6, 2022	February 8, 2022	45000	8100	53100
55	Communication	Leadership Communication	Indore	Prof. Madhusri Shrivastava	3	February 6, 2023	February 8, 2023	45000	8100	53100
56	OB & HR	Leadership Competencies In Complex Organizations	Indore	Prof. Shrihari S. Sohani	3	February 6, 2023	February 8, 2023	45000	8100	53100
57	OM & QT	Global Sourcing And Vendor Management	Mumbai	Prof. Bhavin Shah	4	February 06, 2023	February 09, 2023	60000	10800	70800
58	OM & QT	Digital Supply Chain Management	Mumbai	Prof. Hasmukh Gajjar	4	February 06, 2023	February 09, 2023	60000	10800	70800
59	Marketing	Digital Marketing	Online	Prof. Subin Sudhir	6	February 06, 2023	February 11, 2023	36000	6480	42480
60	Marketing	Consumer Behaviour & Neuroscience	Indore	Prof. Sabita Mahapatra	3	March 1, 2023	March 3, 2023	45000	8100	53100
61	OB & HR	Learning To Read Behavioural Evidence-Hr Analytics For Organizational Excellence	Indore	Prof. Srinath Jagannathan	3	March 8, 2023	March 10, 2023	45000	8100	53100
62	Strategy	Strategic Thinking	Indore	Prof. Prashant Salwan	3	March 13, 2023	March 15, 2023	45000	8100	53100