

Executive Fellow Program in Management (EFPM) 2020

Name Deepak Kumar Panda
Area Information Systems
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Educational Qualifications:

- B. Tech (Electronics & Telecommunications), Biju Patnaik University of Technology, Orissa
- PGDM, Xavier Institute of Management, Bhubaneswar (XIMB)

Overall Experience: 10 years

Present Employment: SAP Labs India (May 2019 - Present)
Senior Product Specialist (Product Management)

Previous Employments:

Greyp Software (Dec 2016 – Apr 2019)
Group Product Manager (Product Management)

Intel/McAfee Software (July 2015 – Dec 2016)
Senior Business Analyst (Product Management)

Emids Technologies (Aug 2014 – June 2015)
Senior Business Analyst (Product Management)

Capgemini (June 2012 – July 2014)
Senior Consultant (Business Consulting)

Tata Consultancy Services (Oct 2008 – May 2010)
Assistant Systems Engineer (Software Development)

Profile Summary:

Deepak Kumar Panda is a practicing software product manager with close to a decade of experience in the software industry, having worked in various capacities right from software development to technology consulting to product management. Currently, he is working with SAP as a Senior Product Manager for SuccessFactors Learning product. Deepak has

exposure and experience in different industry domains like Enterprise HCM, SaaS, E-Commerce, Telecom, and Mobile Security, both in B2B & B2C space.

Deepak holds an MBA from Xavier Institute of Management, Bhubaneswar (XIMB). He is also a Certified Product Management Professional from Blackblot Product Management Expertise and Certified Scrum Product Owner (CSPO) from the Scrum Alliance group.

Achievements:

1. Aided in 3X customer acquisition for greytHR with growth of the overall customer base from 2500 to 7000+ and 230% revenue growth
2. Led the roll out of greytHR 2018 (new platform with better UX), Tasks & Checklists Module (From scratch. GA done in May 2018) and Employee Onboarding (From scratch. GA done in October 2018) thereby adding INR 2.5 cr ARR
3. Led the roll-out of Geo Mark (GPS based attendance for distributed workforce) for greytHR that added INR 1.5L MRR
4. Won Organizational Award from Intel as part of 'Battery Optimizer' Product for Product and Technology Innovation of Battery Optimizer.
5. Led the team to deliver the entire Self-Service Returns functionality in 6 weeks (3 Sprints) straight. The team was awarded as 'Best Project of the Quarter' amongst various projects in HP E-Commerce (GMC) area.
6. As SPOC & Telecom Business SME, played a key role in getting client signoff on the Business Process Flows and Use Cases by Cap Gemini recommended Conference Room Pilot (CRP) approach that accounted to 20% of Project Revenue.
7. Received multiple appreciations from TCS Engineering Manager and Client Stakeholders for Process Improvements and successful application deployments.