

## EFPM-2021

**Name:** Mangesh Kamalakar Agnihotri

**Area:** Operation Management and Quantitative Techniques

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### **Educational Qualification:**

Executive Postgraduate Diploma in International Business – IIFT Delhi (2020)

3 TP Senior Leaders General Management Programme - IIM Ahmedabad (2017)

M.B.A. (Production & Materials) - Pune University (2005)

B.E. (Industrial Engg.) - Pune University (2002)

**Overall Experience:** 18 + Years in Strategic Procurement & Sourcing

### **Present Employment:**

Head of Strategic Procurement for Asia Pacific Zone at Siemens Digital Industries Software since May 2014.

### **Previous Employments:**

**IBM** -Manager, Client Services Procurement- Telecom SO Customer (2008-2014)

**Symantec Corporation** -Senior Buyer - Asia Pacific, Japan (2006-2008)

**Amdocs** -Buyer (2004 – 2006)

**Geometric Ltd.** -Purchase Assistant (2003 – 2004)

**Force Motors Ltd (Ex Bajaj Tempo Ltd)** -Graduate Engineer Trainee (2002 - 2003)

**Profile Summary:**

An accomplished professional with **over 18 + years** of experience in managing various aspects of Procurement (products and services); Vendor Management, Strategic Sourcing, and Category Management, Contract Management; Global Sourcing and Imports; Duty-Free Procurement; STPI management; Spend Analysis. A sound leader with strong interpersonal skills, able to conceptualize and modify the systems & processes towards the accomplishment of cost, profit, and service objectives of the organization. Proven record of developing team with the grooming of team members as leaders in respective areas.